Leveraging partnerships for a commoditizing industry

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Cautionary statements

Forward looking statements

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Reserves and resources

Estimates of non-proved reserves and resources are based on more limited information, and are subject to significantly greater risk of not being produced, than are estimates of proved reserves.
Natural gas is a partner to renewables

Gas-fired power generation is a cleaner, more affordable, and reliable backup to renewables

Unsubsidized levelized cost of energy (LCOE)

<table>
<thead>
<tr>
<th>Fuel Type</th>
<th>Levelized Cost ($/MWh)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wind</td>
<td>0</td>
</tr>
<tr>
<td>PV Utility scale</td>
<td>100</td>
</tr>
<tr>
<td>PV Rooftop</td>
<td>200</td>
</tr>
<tr>
<td>Coal</td>
<td>300</td>
</tr>
<tr>
<td>Nuclear</td>
<td>400</td>
</tr>
<tr>
<td>Gas CCGT</td>
<td>500</td>
</tr>
</tbody>
</table>

Natural gas share in UK’s power mix grew to 42% as higher CO2 prices incentivized dispatch of cleaner fuels; Europe considering similar policies

UK power generation by fuel

Source: Lazard
Global gas market commoditizing through LNG

LNG Storage - 2018
Japan + Korea terminals: 697 Bcf
LNG vessels: 821 Bcf

Bcf of LNG storage  821
# of LNG vessels  517  609
2018  2020
# of cargoes loaded per day  15  18
2018  2020

Sources: Kpler, Maran Gas, IHS, Wood Mackenzie.
Notes: LNG storage assumes half of fleet is in ballast; 2.9 Bcf capacity per vessel. Average cargo size ~2.9 Bcf, assuming 150,000 m³ ship. In 2017, approximately a third of all LNG cargoes are estimated to be spot volumes. Based on line of sight supply through 2020.
Plentiful, low-cost U.S. natural gas

Production growth and resource base from selected U.S. unconventional basins

Resource size, Tcf

Total selected basin shale production, Bcf/d

Incremental production

Source: EIA; Tellurian analysis
Ill-suited existing infrastructure

Pre-shale pipelines and import facilities did not contemplate the shale revolution

Traditionally, pipelines have moved gas from conventional producing regions to consuming markets in the Midwest, Northeast and West Coast.

Source: EIA; Tellurian analysis
Infrastructure first wave

As a result, industry built new pipelines, reversed old ones and developed the first wave of LNG export projects.

Current LNG investment:
- ~$60 billion
- 10 Bcf/d export capacity

Source: EIA; Wood Mackenzie, RBN, Tellurian analysis.
U.S. natural gas needs global market access

13 Bcf/d of incremental production; associated gas at risk of flaring without infrastructure investment

Sources: EIA; ARI; Tellurian analysis.

Note: (1) $1,000 per tonne average.

LNG liquefaction terminal
- Operating/under construction
- Future
- Export capacity

LNG export capacity required:
- At least 100 mtpa: 13 Bcf/d (19 Bcf/d less ~6 under construction)
- ~$100 billion\(^{(1)}\)

Pipeline capacity required:
- Around 19 Bcf/d
- ~$70 billion

Required future investment:
- ~$170 billion
- Up to 13 Bcf/d export capacity

Sources: EIA; ARI; Tellurian analysis.
Note: (1) $1,000 per tonne average.
Tellurian’s partners lift low-cost LNG

- **Integrated model**
  - Production Company, Pipeline Network, LNG Terminal
  - Variable and operating costs expected to be $3.00/mmbtu FOB

- **Financing**
  - ~$8 billion in Partner capital through investment of $500 per tonne of LNG
  - ~$20 billion in project finance debt equates to $1.50/mmbtu with projected interest and amortization

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**Diagram:**
- **Tellurian** (100% ownership)
- **Driftwood Holdings** (~$20 billion in project finance debt)
  - Partners (~$8 billion in equity)
  - **Partners** (~60% equity ownership)
  - **Production Company**
  - **Pipeline Network**
  - **LNG Terminal**
- **Tellurian Marketing**

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**Equity ownership:**
- Partners: ~40%
- Equity: ~60%
- Tellurian: 100%

**Capacity:**
- Driftwood Holdings: ~12 mtpa
- Partners: ~16 mtpa

**Prices:**
- LNG Terminal: Driftwood Holdings (~$20 billion in project finance debt)
- Partners (~$8 billion in equity)

**Cost:**
- Variable and operating costs: $3.00/mmbtu FOB
Tellurian differentiated to provide value

<table>
<thead>
<tr>
<th>Experienced management</th>
<th>World-class partners</th>
<th>Fixed-cost EPC contract</th>
<th>Regulatory certainty</th>
<th>Unique business model</th>
</tr>
</thead>
<tbody>
<tr>
<td>▪ Management track record at Cheniere and BG Group</td>
<td>▪ Total</td>
<td>▪ Guaranteed lump sum turnkey contract with Bechtel</td>
<td>▪ FERC delivered final EIS on time 18 January 2019</td>
<td>▪ Integrated — Upstream reserves — Pipeline network — LNG terminal</td>
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<tr>
<td>▪ 43% of Tellurian owned by founders and management</td>
<td>▪ Bechtel</td>
<td>▪ $15.2 billion for 27.6 mtpa capacity</td>
<td></td>
<td>▪ Low-cost</td>
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<td></td>
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<td></td>
<td>▪ Flexible</td>
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Thank you